### VIETTEL GROUP VIETTELGLOBALINVESTMENT JCS

### **SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom – Happiness**

No.: /TTr-VTG *Ha Noi, 15<sup>th</sup> May 2024* 

# PROPOSAL TO THE SHAREHOLDERS' GENERAL MEETING Regarding the approval of contracts and transactions with related parties

**BÅN DỊCH** 

Respectfully to: The Shareholder's General Meeting.

Based on Enterprise Law No. 59/2020/QH14 dated June 17, 2020 of the National Assembly of the Socialist Republic of Vietnam;

Based on the current Charter of Viettel International Investment Joint Stock Company ("the Company" or "VTG");

Based on the actual operational situation of the Company,

The Board of Directors ("BOD") would like to report on the results of the implementation of contracts and transactions carried out in 2023, the first quarter of 2024, and propose contracts and transactions with related parties in 2024 and 2025 as follows:

## I. Report on the contracts and transactions implemented in 2023 - 2024 (up to April 30, 2024)

In 2023 and up to March 31, 2024, the Company has entered into contracts and transactions to purchase equipment, services, and solutions with related parties, including companies with capital contributions from the Viettel Group (the parent company of the Company). Additionally, there were contracts for the sale of materials, equipment, services, software, and solutions to related parties, which are companies with capital contributions from the Company. Specifically, a total of 59 contracts were signed, including 19 contracts in VND with a total value of 99.8 billion VND and 40 contracts in USD with a total value of 94.8 million USD.

The Company sells equipment, materials, and services to its subsidiaries in various markets to ensure the quality of technology, compatibility from design to installation, and operation, as well as to meet the purchasing requirements of the market companies.

By purchasing equipment in large quantities, the Company has been able to secure good prices when selling to market companies. Furthermore, the purchase and sale of equipment also generate a certain amount of revenue and commercial profit for the Company.

### II. Report on guarantee work for subsidiaries and affiliated companies

### in 2023 and up to March 31, 2024

In March 2023, the Board of Directors approved the Company's decision to guarantee a loan of 20 million USD for Viettel Tanzania Plc (a subsidiary of the Company in the United Republic of Tanzania) at Tien Phong Bank. The guarantee amount was 20 million USD, with a 5-year term from the disbursement date.

In December 2023, the Board of Directors approved the Company's decision to guarantee for Viettel Tanzania Plc to (i) maintain a loan limit of 25 million USD with Standard Chartered Bank, with a guarantee amount of 25 million USD and a 1-year term, and (ii) a new loan limit of 10 million USD with Tien Phong Bank, with a guarantee amount of 10 million USD and a 1-year term.

For the 20 million USD loan from Tien Phong Bank and the 25 million USD loan limit from Standard Chartered Bank, the Company disbursed the funds.

Regarding the 10 million USD loan from Tien Phong Bank, the Company is still working with the bank partner to complete the procedures, and the loan contract value has not been disbursed yet. The Board of Directors will continue to report to the General Meeting of Shareholders on the implementation results at the next General Meeting.

### III. Proposal to sign contracts, transactions with related parties in the period of 2024 - 2025

According to the production and business plan, investment procurement plan of the subsidiaries in various markets in 2024 and the forecasted investment plan for early 2025, the Company will continue to participate in competition and supply materials, equipment, goods, systems, software, Information Technology (IT) solutions, support services, consulting, transportation services, management services for these companies. Specifically:

1. Contract for the sale of materials, equipment, goods, systems, software, IT solutions, support services, consulting, transportation services, management services.

### 1.1. The partners with which the Company conducts transactions.

- Viettel (Cambodia) Pte. Ltd. ("VTC").
- Star Telecom Co., Ltd. ("STL").
- *Movitel SA.* ("*MVT*").
- Telecom International Myanmar Co., Ltd. ("Mytel").
- National Telecom SA. ("NCM").
- Viettel Burundi S.A. ("VTB").
- Viettel Tanzania Limited. ("VTZ").
- Viettel Timor Leste Ltd. ("VTL").
- Viettel Peru SAC. ("VTP").
- The above-mentioned companies are established or invested in through partnerships.

These are companies implementing projects abroad, subsidiaries, and affiliated companies of the Company implementing projects abroad funded by the Company, or the company implementing projects abroad contributing investment capital.

- **1.2.** The value of each transaction contract provisionally calculated: Not exceeding 5% of the total assets of the Company.
- 2. Contract for the purchase of materials, equipment, goods, systems, software, IT solutions, support services, consulting, transportation services, management services.
  - 2.1. The partners with which the Company conducts transactions.
    - Viettel Equipment Manufacturing Company Limited Liability Company ("VMC").
    - Viettel Logistics Company Limited Liability Company ("Logistics Viettel").
    - Viettel Trading and Import-Export State-owned Company Limited Liability Company ("Viettelimex").
    - Viettel High Technology Industries Company Military Industry-Telecommunications Group Branch ("VHT").
    - Viettel Telecommunications Company Military Industry-Telecommunications Group Branch ("VTT").
    - Viettel CHT Limited Liability Company ("IDC").
    - Viettel Enterprise Solutions Company Military Industry-Telecommunications Group Branch ("VTS").
    - Viettel Network Company ("VTNet").
    - Viettel Digital Services Company Military Industry-Telecommunications Group Branch ("VDS").
    - Viettel Network Security Company Military Industry-Telecommunications Group Branch ("VCS").
    - Viettel Post Company Limited Liability Company ("Viettel Post").
    - Viettel Post- E Commerce: Viettel Post E-Commerce Single Member Limited Liability Company ("Viettel Post- E Commerce").

These are branches of Viettel Group or companies that Viettel Group has the ability to control operations through share ownership, capital contribution, or decisions of the company.

- **2.2.** The value of each transaction contract provisionally calculated: Not exceeding 5% of the total assets of the Company
- 3. Propose to approve the implementation of guarantee contracts for subsidiaries/affiliated companies of the Company.

In 2024 and 2025, the Company may generate guarantees for its subsidiaries/affiliated companies to borrow capital. Therefore, the Board of Directors proposes to the General Meeting of Shareholders to approve the

principle allowing the Board of Directors to approve VTG transactions guaranteeing subsidiaries/affiliated companies to ensure compliance with legal regulations and internal governance regulations of the Company. The value of each guarantee transaction shall not exceed 5% of the total assets value of VTG as recorded in the most recent audited financial statements.

### 3. Contracts for services outside of those mentioned in sections 1 and 2

In addition to the contracts and transactions referred to in sections 2.1 and 2.2 of this proposal, in the investment and business activities of the Company, there are many regular contracts and transactions such as mail delivery, parcels, transportation, cargo handling, customs procedures, warehouse rental and management, etc., with small values (under 5 billion VND per transaction). Viettel Global is provided with preferential pricing by the member units of the Military Industry-Telecommunications Group; however, as it is an entity related to the Company, according to Article 167 of the 2020 Enterprise Law, the authority to approve contracts and transactions between these units and the Company will be under the jurisdiction of the General Meeting of Shareholders or the Board of Directors of the Company.

The Board of Directors proposes that for the types of contracts under section III.4 of this proposal, the General Director is delegated by the General Meeting of Shareholders to carry out. The total value of a type of contract shall not exceed 10 billion VND per year. The Board of Directors will report the results to the General Meeting of Shareholders at the next annual general meeting.

### IV. Proposal of the Board of Directors

Due to the frequent nature of the buying and selling transactions mentioned above and ensuring progress according to the requirements of each investment phase of the companies in the market, while still ensuring revenue and profit for the Company, the Board of Directors respectfully proposes to the General Meeting of Shareholders for approval:

- Approve the implementation of the above-mentioned transactions;
- Delegate the General Director to calculate, evaluate the above-mentioned transactions, report to the Board of Directors, inform the Control Committee (except for the types of contracts under section III.4 of this proposal), ensuring the principle of no unfavorable changes for the Company, compliance with international practices, Vietnamese laws, and the laws of countries where companies require services.

The Company is responsible for disclosing related transaction information in the internal management report, on the Company's website, on the information disclosure system of the Securities Commission, the Hanoi Stock Exchange, and reporting the results of signing contracts, transactions occurring in 2024 - early 2025 to the General Meeting of Shareholders at the annual meeting in 2025.

Respectfully submitted for the consideration of the General Meeting of Shareholders.

Kind regards,

### Receivers:

- The Shareholders of the Company;
- Filed: VT, VPHĐQT. Quỳnh 02.

ON THE BEHALF OF THE BOARD OF DIRECTORS CHAIRMAN