



TO WHOM IT MAY CONCERN

Movitel S.A is a Mozambican telecommunication joint stock company, with registered office at Building JAT-VI, Floor 12,14 and 15, Bairro Central, Rua dos Desportistas, nº 691, Kampfumo District, Maputo city, Mozambique. Movitel S.A the joint venture among Viettel Global Investment JSC (“**Viettel Global**”), SPI – Gestão E Investimentos, S.A.R.L and INVESPAR – Investimentos E Participações S.A, established in 2010 and has been launched mobile service under the brand name of “Movitel” in 2012.

For your information, in Mozambique, it is led by three telecommunication operators including: Movitel, Tmcel and Vodacom, amongst which Movitel is ranked second in term of total subscribers (active in at least 3 months) with 6.5 million subscribers at the time of this statement. Furthermore, Movitel is the only operator focusing on developing infrastructure to the rural and remote areas of country and thus owns the largest and most stable network in Mozambique. With regards to current technical competence portfolio, the infrastructure network of Movitel is ranked highly with the national population coverage meet up to 92%.

Movitel has an ambitious plan to scale up its business operation to not only attain more outstanding achievement in traditional telecommunication market but also meet requirement for development of digital services in near future. Movitel has an orientation of having its network expanded to assist different business development plans. It is a strategic choice for the company to consider *sale-and-leaseback* option on its current base-station infrastructure to allow an intensive focus on business while adapting with the trend of telecommunication market nowadays.

Therefore, by this Letter, Movitel would like to inform its intention to *sale-and-leaseback* its entire base-station infrastructure to the potential buyers, specifically operating telecommunication infrastructure firms/Tower-companies (“**Potential Buyers**”). We would like to invite all Potential Buyers, who are keen on exploring, assessing and discussing the possibility to acquire our telecommunication tower infrastructure in Mozambique (the “**Proposed Project**”). Please be further updated that at the time of this statement, Movitel owns about 2,000 on-air base-transceiver stations (BTS). Detail information on Movitel’s passive infrastructure shall be provided after signing a non-disclosure agreement (NDA) with the Potential Buyers.

Movitel welcomes the Potential Buyers’ participation in the future processes, which may include legal due diligence and subsequent commercial discussions/negotiations following international standardized practice in asset acquisition. For avoidance of doubt, please note that this will be done on a non-exclusivity basis and selection process shall be administered by the tender rules set forth by Movitel.



In case of being interested in the Proposed Project, please let us know in writing and submit your Letter of Intent or equal document before 24h00 of March 6th, 2023 (Mozambican local time). You are also encouraged to share with us the tentative roadmap/working plan (if possible) so that we can arrange our internal resource to assist with information and data you may need to start preliminary and preparatory works.

Address of this submission:

Movitel, Building JAT-VI, Floor 12,14 and 15, Bairro Central, Rua dos Desportistas, n° 691, Kampfumo District, Maputo city, Mozambique. Contact point: Mr. **Vu Xuan Minh**, Deputy General Director, Email: minhvx1@viettel.com.vn; Phone number: (+258) 868 353 666.

Or/and: Viettel Global, 39th Floor, Keangnam Hanoi Landmark Tower, E6 Cau Giay New Urban, Me Tri, Nam Tu Liem, Hanoi, Vietnam. Contact point: Ms. **Nguyen Phuong Thao**, Head of Investment Promotion of Viettel Global, Email: thaonp8@viettel.com.vn; Phone number: (+84) 988 050 305.

For more understanding, attached with this Letter is the Letter of Comfort of all the shareholders of Movitel which demonstrates that our owners are aware and mutually agree the intention of the Company as well as the support of the majority shareholder - Viettel Global in the Proposed Project.

This letter and further announcement from Movitel regarding the Proposed Project shall be public on our official website at the address: <https://movitel.co.mz/> or/and Viettel Global's official website: <http://viettelglobal.vn>

Thank you for your kind consideration and we are looking forward to hearing from you.

Yours sincerely,



Nguyen Tat Dung (Mr.)
General Director